



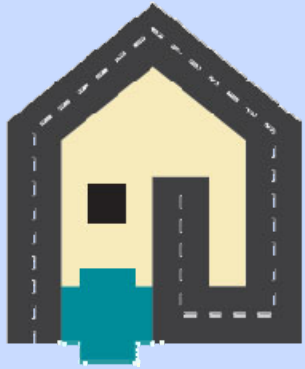
Maricopa Association of Governments 2008 Regional Conference:

Housing & Transportation **Human Services Coordination**

Federal Priorities for Future Coordination Strategies

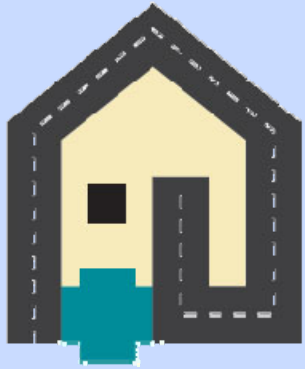
April 8, 2008





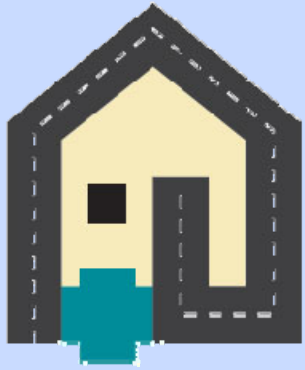
Coordination Strategies

- **Make the most and best use of existing federal funding and community resources.**
 - Service diversity
 - Transit options based on consumer need
 - Multiple rather than a single provider
 - Community effort
 - Community buy in
 - Community program
 - More stability with multiple providers



Coordination Strategies

- **Bringing Social Service Agencies together creates opportunities for:**
 - Sharing resources
 - Sharing expenses
 - Sharing expertise
 - Offering options for consumers
 - Expanding service availability



Case Study (Marc Center) Opportunities for Success

■ Marc Center

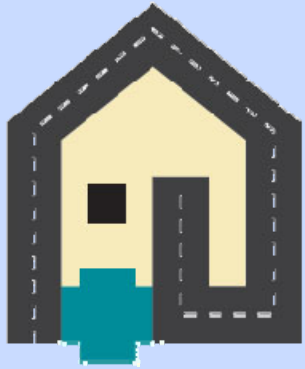
- 5310 recipient, Housing Provider, Jobs programs, Social Service programs

■ Marc Center Resources

- Large fleet of vehicles not being fully utilized

■ Marc Center challenges

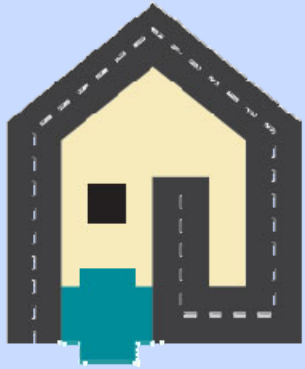
- Driver staffing, training, scheduling, reporting, maintenance, valley wide operations



Case Study (Marc Center)

■ Goals

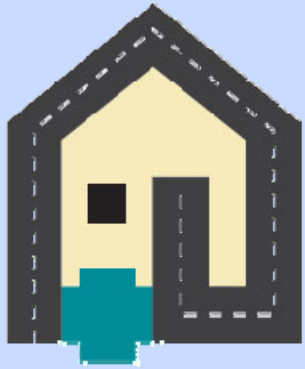
- Coordinate with community providers to:
 - Utilize vehicles for other purposes when not in use for their clients.
 - Currently less than 50% utilization.
 - Consistent driver training and supervision
 - Vehicle maintenance
 - Reporting
 - Increase opportunity for clients to receive transportation



Case Study (Marc Center)

■ Putting the Team together

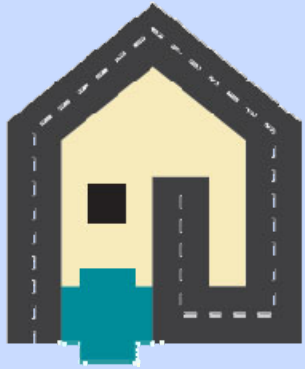
- Social service agency with transit demands and existing federal resources.
 - Marc Center
- Outside agency to provide drivers, driver training, supervision, ride scheduling and reporting.
 - ComTrans
- Outside Agency to provide vehicle maintenance and reporting.
 - The Brake Shop



Case Study (Marc Center)

■ Funding

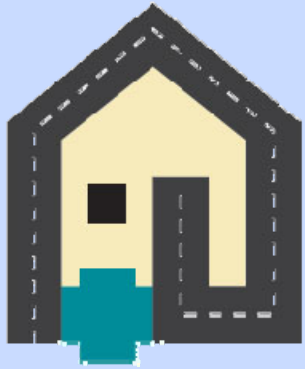
- Cost Sharing – What you need to know.
 - Identify expenses
 - Depreciation, maintenance, insurance, scheduling, payroll
 - Identify value provided
 - What your agency is putting in, vehicles, maintenance etc...
 - The expenses paid or provided by your agency.



Case Study (Marc Center)

■ Funding

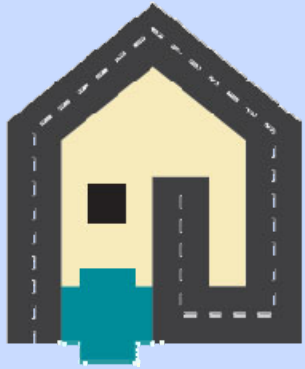
- Expense & Revenue allocations
 - Determine an internal fee schedule based on expenses.
 - Participating agencies are charged for trips based on the fee schedule.
 - Agencies receive credit\revenue based on the resources provided.



Case Study (Marc Center)

■ Funding Example

- Expense – Trip charge –Revenue - Reimbursement
 - Value provided from Marc Center \$50.
 - Vehicles and insurance
 - Services provided by ComTrans and The Brake shop at \$50.
 - Maintenance, Scheduling, Drivers/Staff
- Marc Center Transportation demand = 10 trips for this period.
 - Trip Fee Schedule \$10 per trip.
- \$100 revenue – \$50 paid to Marc Center and \$50 paid to ComTrans and the Brake Shop.



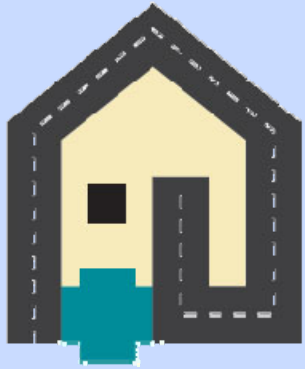
Case Study (Marc Center)

■ Summary

- Marc Center provides vehicles, fuel and insurance.
- The Brake Shop provides fleet maintenance, repairs, reporting for state federal motor carrier regulations.
- ComTrans provides scheduling, drivers and reporting of passenger data.

■ Outcome

- More hours of operation and better efficiencies of current resources.
- Opportunities for other agencies to join, utilize and cost share reducing per trip cost.



What can you do as a Social Service Agency?

- Identify what resources you have.
- Identify where your agency struggles with transportation.
- Do you have an expertise when it comes to transportation that others need?
- Are there others like you out there?
- Can you share control (give and take)?
- Where can you be flexible?
- Talk with your vendors.



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